

POST SHOW REPORT



12th International Exhibition & Conference for the Mining
and Processing of Metals and Minerals

16-18 April 2008, Pavilion 1, Crocus Expo, Moscow, Russia



Organisers:



primexpo

PRIMEXPO (Russia)



ITE GROUP PLC

ITE Group Plc (UK)

Official support:

State Mining and Metallurgical Supervision Department of the Federal Ecological, Technological and Atomic Supervision Service

State Duma Committee for Natural Resources and Nature Management

Committee for Environmental Protection and Natural Resources of the Federation Council

Committee of the Federation Council for Industrial Policy of the Federal Assembly of the Russian Federation

Moscow State Mining University

National Mining Research Centre – Skochinsky Institute of Mining

‘Miners of Russia’ Non-Commercial Partnership

According to N. Komarova, Chairman of the State Duma Committee for Natural Resources, Natural Management and Ecology: “The mining industry is the backbone of the country’s mineral and fuel base and has an undisputed importance in terms of the development of the Russian economy. The industry not only satisfies domestic demand, but also has large export potential. Currently, one of the major aims is to strengthen the potential of the mining industry and secure Russia’s economy and energy. MiningWorld Russia and its co-located events are focused on solving this problem. The exhibition has become a regular meeting point; it has built up a strong reputation and become an open forum for discussing major issues in the industry and the ways to solve them. During the exhibition, I am sure that the current market will be assessed and constructive recommendations will be given to further develop and conserve Russian resources”.

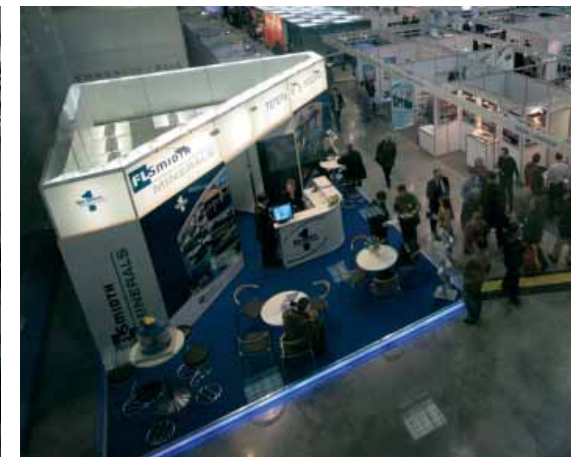
The 12th International Exhibition and Conference for the Mining and Processing of Metals and Minerals, MiningWorld Russia, took place on 16-18 April 2008 at Crocus Expo in Moscow, Russia.

This year, 189 companies from 20 countries took part in the largest exhibition in Russia for mining industry professionals, which displays a wide range of products and services for the mining sector. Canada, China, Finland, Norway, Germany and Poland exhibited at national stands.

Notable achievements of MiningWorld Russia 2008 include an increase in exhibitors and a doubling of the outdoor exhibition space.

Exhibition Profile:

- Bulk materials handling
- Environment
- Exploration
- General services
- Mineral processing
- Smelting and refining
- Surface mining
- Underground mining



OFFICIAL OPENING CEREMONY

The official opening ceremony for MiningWorld Russia 2008 was accompanied by the sounds of a military brass band.

The exhibition and conference were officially opened by:

- Mr. Evgeny Kuzmin, Head of Department for Deep Mining, Moscow State Mining University, Member of the Russia Academy of Natural Sciences
- Mr. Roman Poderny, Professor of the Mining Machines and Equipment Department, Moscow State Mining University, Doctor of Engineering Science
- Mr. Alexander Ulyashev, General Director of the Mining Portal of Russia
- Sir Jeremy Hanley, Non-Executive Director, ITE Group plc
- Ms. Tatiana Dolgova, Exhibition Director
- Ms. Anna Aleinikova, Mining Project Manager, ITE Group plc

The ceremony opened with a speech by Mr. E. Kuzmin, Professor of the Moscow State Mining University: "I believe that Russia was, is and will be for many years to come, a major player in the development of the mining industry. Russia will provide for itself and supply Europe, which has almost exhausted its own reserves. And today's meeting is a sign that these exchanges will continue in the future, and that our contacts will be more and more fruitful and more effective".

Mr. E. Kuzmin and Mr. R. Poderny, Professor of the Mining Machines and Equipment Department at the Moscow State Mining University, cut the symbolic red ribbon.



EXHIBITION EVENTS

'GOLDEN MINER 2007'

The presentation of the Golden Miner international prize was a key event at MiningWorld Russia 2008. The prize was awarded to the most eminent workers from the mining sector during 2007.

The project was established by the Mining Portal of Russia, and supported by The Gorny Zhurnal and the MiningWorld Russia exhibition.

Winners were determined by a panel of judges. More than 30 leading mining specialists took part in the competition. The organising committee, including the directors of leading mining plants, divided the contest into eight categories:

Company **Drilling Department, Atlas Copco**
For the development of high-tech and high-performance rotary rigs

Mining Engineering **Fractum GmbH**
For the active promotion of innovative technologies in the Russian market

Business **Mining Machines, CJSC**
For leading sales of mining equipment in Siberia and the Far East

Business **Knauf**
For the active promotion of innovative technologies in the Russian market

Best Manager **Ms. Tatiana Dolgova, Exhibition Director**
For organising MiningWorld Russia

Media **The Gornaja Promyshlennost and The Gorniy Zhurnal**
For the interesting and informative depiction of innovations in the mining industry

Best Director **Mr. Evgeny Kuzmin, Professor of the Moscow State Mining University**
For the contribution to the development international relations

Best Innovation **Petersburg tractor plant**
For the development and manufacture of the 'Kirovets' front lift





The miner's 'Oscars', which resembled the American Academy Awards, were awarded to the winners in each category. Handing out the Mining Portal of Russia prizes also created a lively atmosphere at the awards ceremony. Winners were chosen by randomly selecting business cards from a rotating barrel. A 5 litre jar of pickled cucumbers, a box of "Shakhterskaya" vodka, custom-made Hennessy cognac, an annual subscription to The Digest of Russian and International Real Estate, a golden coin to the value of 500 conventional units depicting a sower were all up for grabs. All those present in the hall received a special bottle of "Shakhterskaya" vodka as a consolation prize.

THE 'MINING DEVELOPMENT IN RUSSIA: MINING MACHINES AND EQUIPMENT' CONFERENCE

The conference was organised by the Mining Portal of Russia, Krugozor Expo Travel, with the support of the Moscow State Mining University.



Leading professors of the Moscow State Mining University, as well as representatives from leading companies in the mining industry, gave presentations at the conference. Mr. L. Puchkov, President of the Moscow State Mining University, Associate Member of the Russian Academy of Sciences opened the conference and presented a report entitled 'Development of the Mining Industry in the Modern World'. According to Mr. L. Puchkov, around 12 billion tons of mineral raw materials are mined annually across the world, as well as around 18 billion tons a year of building materials, including rock, sand and gravel; around 12 million people are today engaged in coal mining. The lecturer linked the history of our civilization with mining, and touched upon the problems of using mineral resources.

In the following reports, a range of critical issues for the mining industry were touched upon, such as "Modern drilling equipment and aspects for its further development" (R. Poderny), "Reduction of transportation and mining costs to increase digging profits by introducing intra-quarry crushing and transportation technologies" (R. Dukholts and G. Vall, RWE Power International), "Modern trends of the development of high-performance technologies for underground extraction of ore" (E. Kuzmin), and presentation of the companies and their developments from Goodyear Engineered Products, Fractum and KNAUF.



EXHIBITION GALA RECEPTION

On 16 April, an evening reception was held in the Fusion restaurant to mark the opening of the exhibition. During the reception and in line with tradition, the organisers awarded prizes to winners in 5 categories.

Best Debut at the Exhibition
FINSAD GROUP OY

Best Debut at the Exhibition
NG-ENERGO, ZAO

Best Debut at the Exhibition
ALKI-TECHNIC

Most Original Use of Company Products in Stand Design
SPIRO INTERNATIONAL SA

Best Stand Personnel
POLEVSKOY MACHINE-BUILDING PLANT, CJSC

Best Stand Personnel
KNELSON GRAVITY SOLUTION

Best Pre-Exhibition Activity
FRACTUM GMBH

Best Pre-Exhibition Activity
TOMSK VAKHRUSHEV ELECTROMECHANICAL PLANT, JSC

Best Input into Exhibition Development
MINING PORTAL OF RUSSIA

All winners were presented with certificates from the organisers and expensive gifts from leading specialist publications for the mining industry: Mine Surveying and the Use of Natural Resources, Glokauf, Geoinformmark, Mining Industry and Coal.



EXHIBITOR TESTIMONIALS

'Based on the number of contacts established, MiningWorld Russia 2008 was a real success!

We are very happy with the organisation of this event and extremely satisfied with the results. Our success was not only reflected in the number of queries and the number of orders we received, but also by the huge interest shown in Continental Industrie's blowers for flotation.

Exhibiting for the first time at this year's show has enabled us to take a big step towards expanding our business in Russia'.

Andrea Brovelli

Executive Manager, Continental Industrie

'This year, we took part in the exhibition for the first time and we have found it to be a very interesting experience. We were particularly pleased by the general interest shown in our equipment, including new designs.

Our purpose was to establish contacts, and this aim was achieved. The most important aspect is that we have managed to promote ourselves at the exhibition'.

Roman Vershinin,

Director, Nerud Project Ltd

'This is not the first time that our plant has taken part in the exhibition. The exhibition is very useful for us. Both old and new clients visited our stand. We want to make it a rule to participate in the exhibition in Moscow, but on the condition that the exhibition keeps on developing and the organisers continue to have new ideas. Our main aims were to remind people of our company, find new clients, and gauge visitors' opinions; these aims were achieved. We are also planning to participate next year'.

Anna Navalokhina

Advertising Manager, Uralburmash, JSC

'This is the third year that our company has taken part in the exhibition. We are satisfied with the results of participation, and have found many interesting partners. We are glad that this year, there are many Russian and international companies manufacturing landscape engineering and plants engaged in coal and mineral resource processing. It is pleasant to see, that among the visitors there were both Directors and Technicians of the plants, with which we work directly.

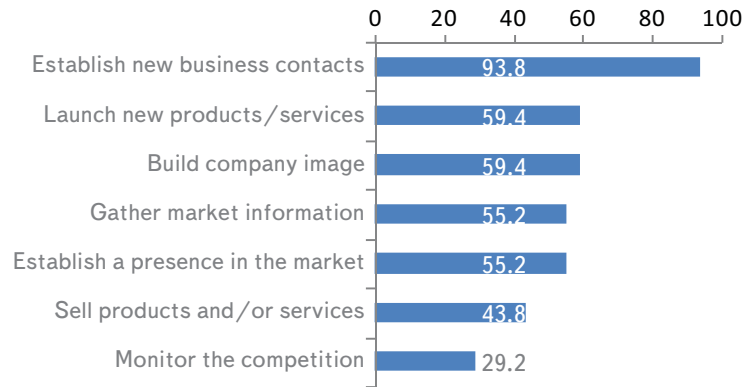
This exhibition was much better than the last one in terms of visitor numbers. We met many valuable contacts. Representatives of companies from Primorye, Chukotka and Eastern Siberia visited our stand'.

Valentina Selina

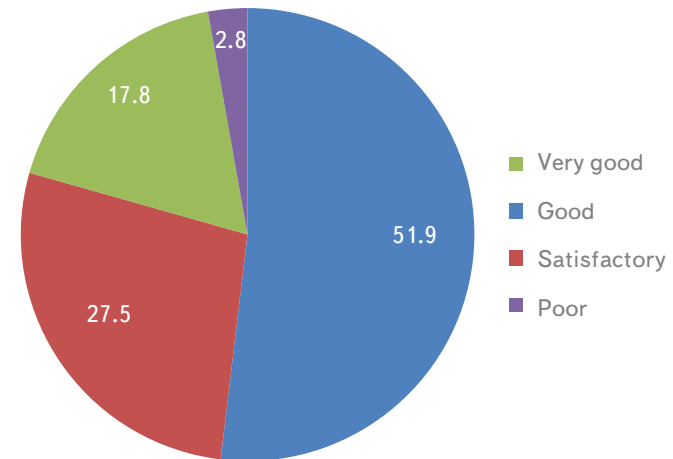
Head of Marketing Department, Tomsk Vakhrushev Electromechanical Plant, JSC

STATISTICS EXHIBITORS

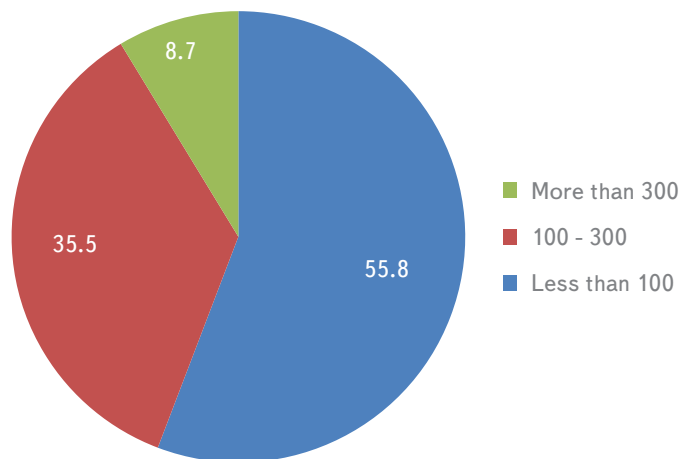
Main reasons for exhibiting, %



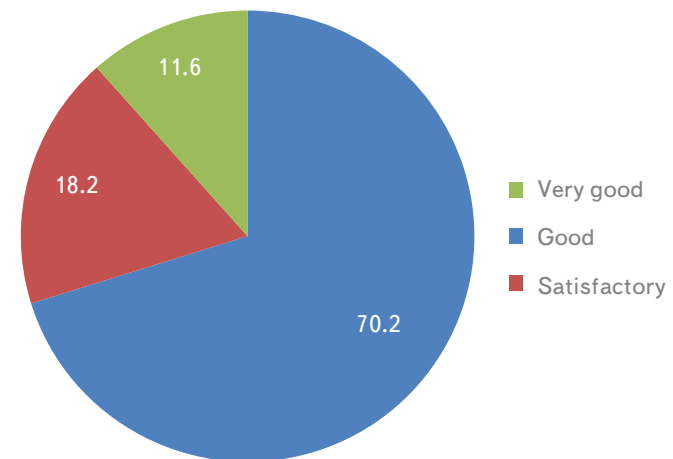
Evaluation of the number of visitors to the show, %



Number of visitors that attended your stand, %



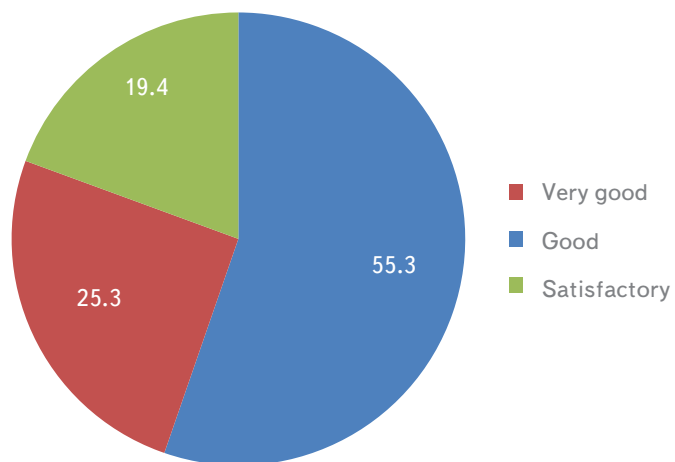
Evaluation of the quality of visitors, %



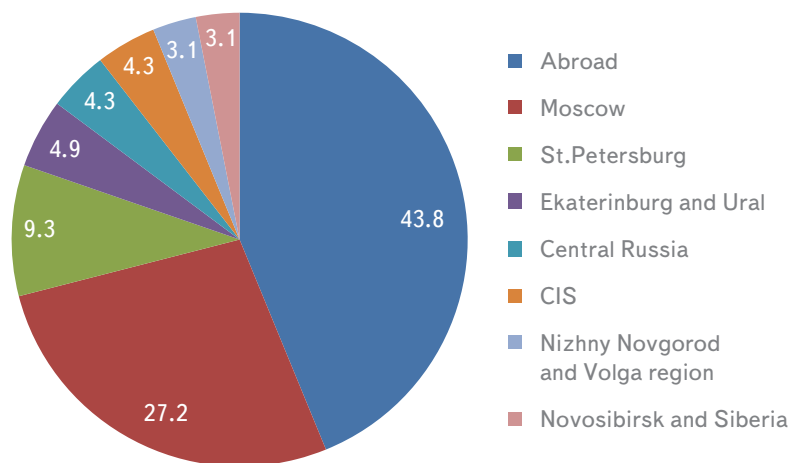


STATISTICS EXHIBITORS

Evaluation of the exhibition's level of organisation, %

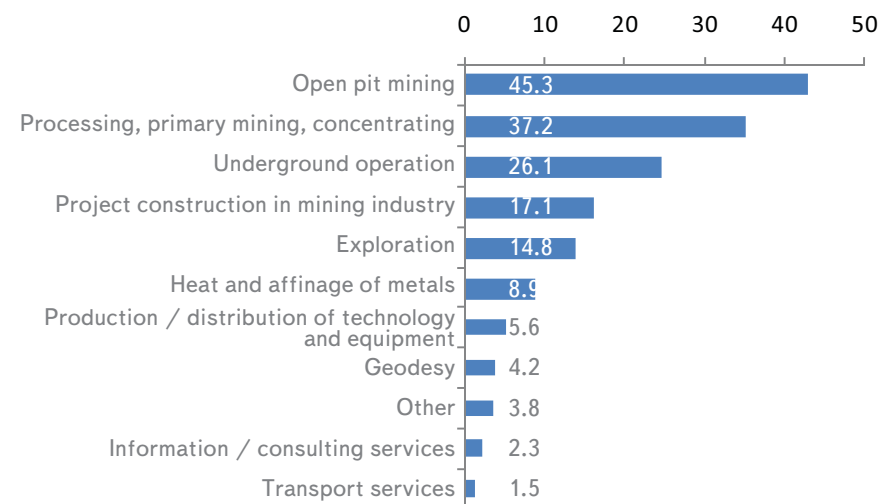


Geographical representation, %

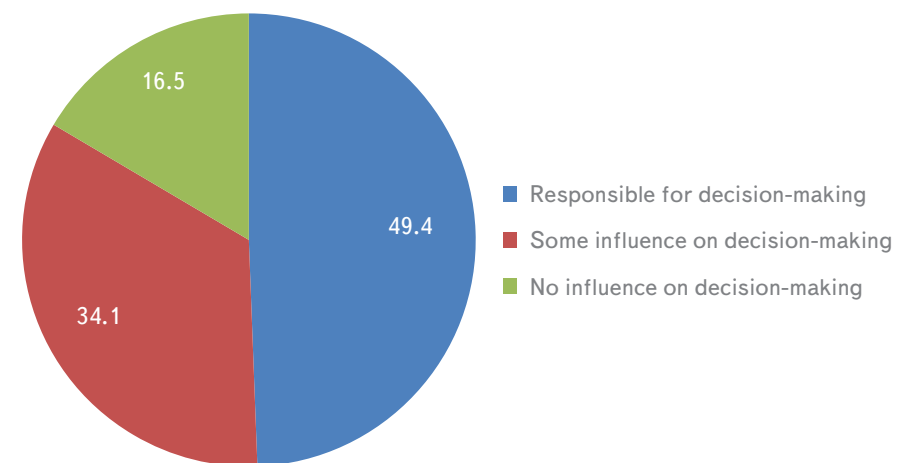


VISITORS

Nature of business, %

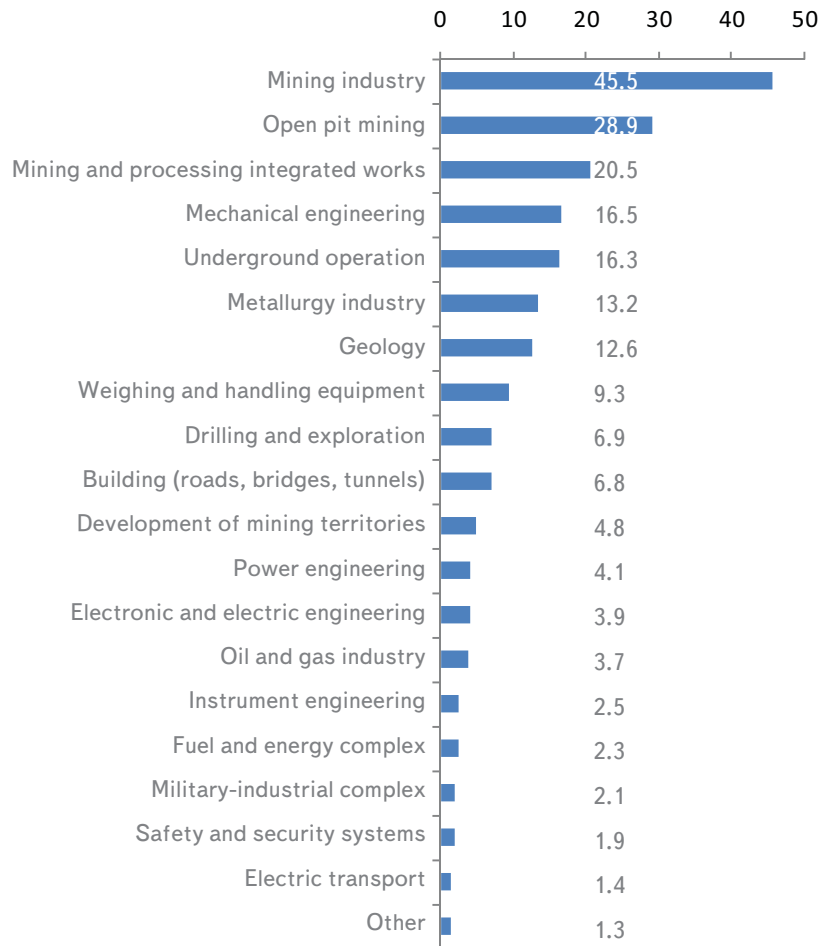


Decision-making authority, %

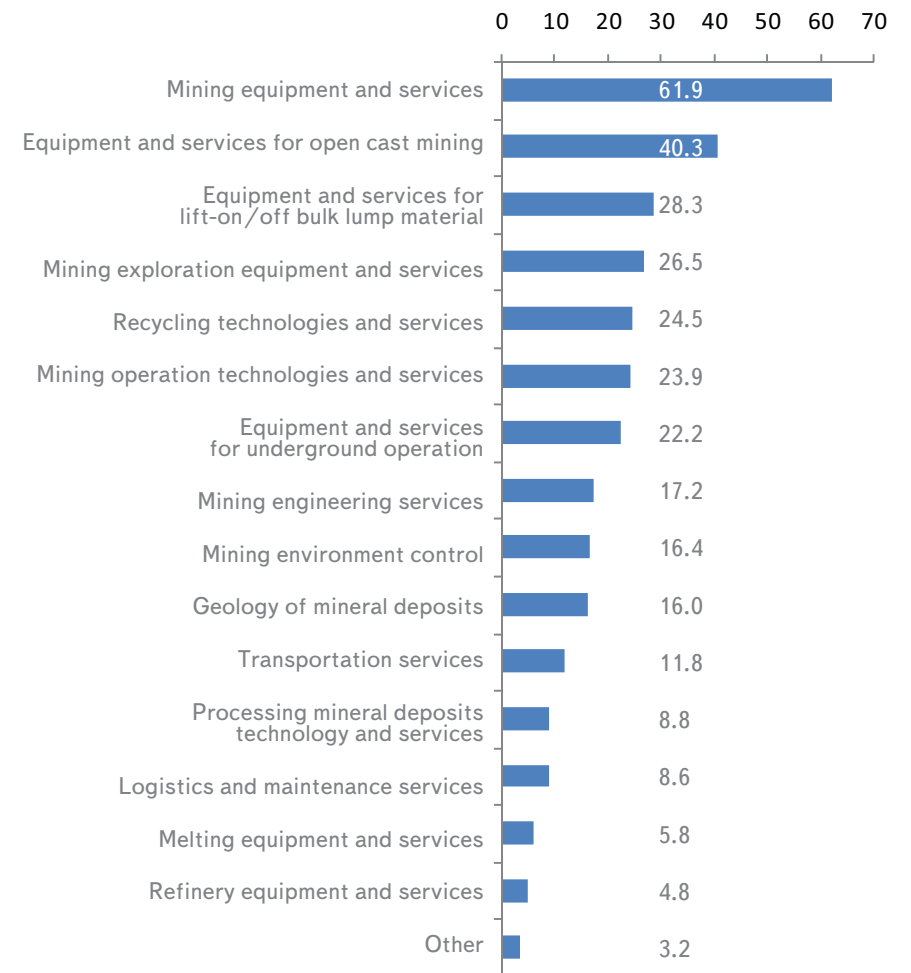


STATISTICS VISITORS

Branch the company work in, %

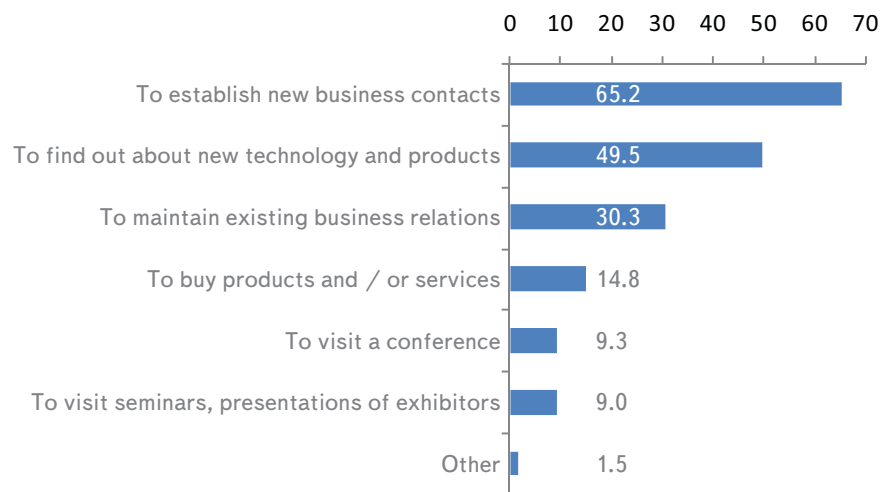


Exhibition sectors of interest, %

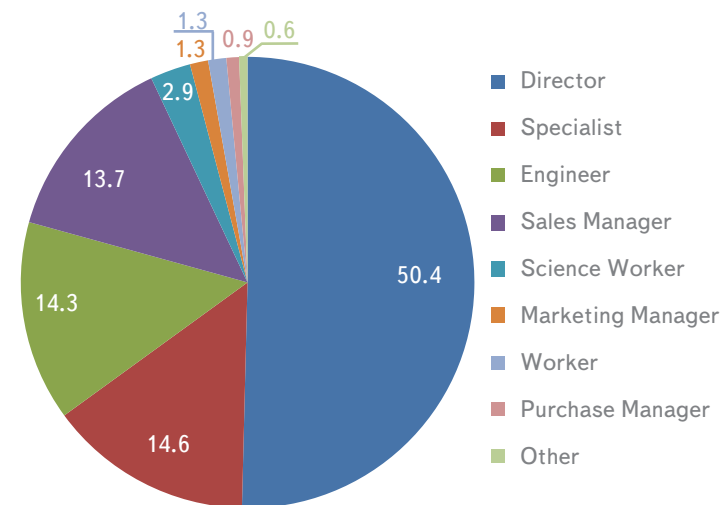


STATISTICS VISITORS

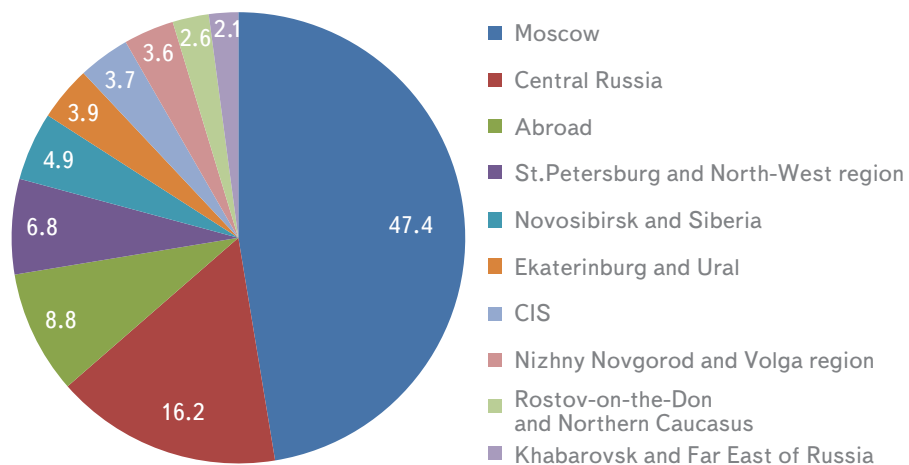
Main reasons for visiting the exhibition, %



Job titles, %



Geographical representation, %



SEE YOU NEXT YEAR!

15-17 April 2009

Crocus Expo, Moscow, Russia